

Godalming Breakfast Club

'Some Timely Tips' - 15 July 2011



Work
Money
Home
Life
And Finally....

The following 'Timely Tips' were provided by the delegates of the July Godalming Breakfast Meeting Club:

Work

- Call a customer you haven't spoken to for a while - ask how things are going.
- Book some planning time into your diary over the next month. Keep it as you would a meeting. Use the time to take stock and look forward.
- Remember to acknowledge, appreciate & 'reward' your especially good team members and encourage the others constructively.
- You can change your business beyond belief if you inspire your staff with a well understood sense of purpose.
- Employers have an opportunity to change terms and conditions / restructure employees during economic downturn.
- If your business is not directed at 16 - 25 year olds, do not bother with social media marketing but use it well to understand quickly how you and your competitors are perceived.
- Embrace regulatory changes as opposed to just 'dealing' with the implementation of them.
- Maintain your bargaining position.
- On the subject of performance management, look at performance indicators rather than targets; strive to understand what leads to what.
- Review of employees' terms and conditions, HR process and remuneration and benefits package to ensure compliance with legislation - remove of default retirement age - and to fit with changing business requirements.

Money

- Remember to make tax payments on account by 31 July 2011.
- Remember to apply PAYE to staff from overseas.
- July is tax payment time!
- If presenting a business case to a bank to borrow money, seek guidance from professional advisors and understand how your business performs when looked at as part of the bigger picture and wider scene.
- Sell shares in News International.

Home

- Get your roof and gutters checked over and the boiler / heating system serviced.
- Press on with those decorations that you would never tackle in the winter.

Life

- Remember: you miss 100% of the shots that you do not take.
- Keep wondering.....is there an 'app' for that?
- Pay attention to what you are paying attention to.
- Plan as much as you like....but always be ready to wing it.
- Never quit learning, loving, laughing and listening!
- Never attribute to malice that which is adequately explained by stupidity.
- Never judge a person until you've walked a mile in their shoes (or suffer fools gladly but not for more than a quarter of an hour).
- Remember "it could always be worse".
- To get what you want - you must give what is wanted

And Finally...

- Don't leave your laptop on the train, Richard!

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